





Kappa Psi Pharmaceutical Fraternity



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CONGRATULATIONS BROTHERS

On Retiring — —

Harold A. Clymer

Formerly Vice President, Planning and Business Development, Mr. Clymer retires after 35 years of service to Smith Kline Cor-

A native Philadelphian, Mr. Clymer graduated from the Philadelphia College of Pharmacy and Science. He later took graduate courses at Drexler University. Mr. Clymer serves on the boards of numerous organizations and is active in many professional and trade groups.



50 YEARS ORDER OF THE GOLDEN MORTER



Dr. Louis Fischer

A native of the state of Washington, Dr. Fischer received his Ph.C., B.S., M.S., and Ph.D. degrees from the University of

He has served his fraternity graciously in many capacities (Grand Regent in 1955-57) and the academic profession at the University of Washington with distinction (Associate Dean, School of Pharmacy 1960). Dr. Fischer retired in August as Director of Student Affairs and Professor of Pharmaceutical Chemistry.

James E. Koffenberger

Retiring after 35 years of ser-James E. Koffenberger, Vice President of Corporate Affairs. A native of Cincinnati, he graduated from the Cincinnati College of Pharmacy. He is a mem-



Alfred J. D'Angelo

After 38 years at Smith Kline Corporation, Mr. D'Angelo has

Mr. D'Angelo graduated from the Philadelphia College of Pharmacy and Science (which awarded him an honorary Doctor of Science degree in 1964) and did graduate work at the University of Pennsylvania and organizations plus being active in numerous professional, civic, social, and trade organizations.



DEANSHIP



Dr. Joseph D. McEvilla

The former chairman of the Department of Pharmaceutical Economics at the University of Pittsburgh has been appointed dean at Temple University School of Pharmacy.

Dr. McEvilla is a nationally known expert in the methods and economics of dispensing medication. He holds degrees from the University of Florida (where he became a member of Kappa Psi).

OUR GUEST

The Colorado-Missouri Foundation for Pharmaceutical Care — A Model For Other States

by C. Patrick Tharp, Ph.D.* St. Louis College of Pharmacy St. Louis, Missouri

ORIGIN

The advent of third-party prescriptions is not really a new development in health care, but recent years have witnessed an upsurge in their importance to pharmacy. Current data indicate that around 20 percent of all out-patients prescriptions are covered by some third-party programs, and this market share is predicted to grow to 80 percent by 1980. One of the very great difficulties faced by pharmacy in this transition has been the Federal anti-trust laws, which prohibit groups of pharmacists from collectively setting prescription fees under penalty of severe fines and possible imprisonment. Judgements have been rendered in California and Utah against Pharmacists for fixing prices through the use of agreed-upon pricing schedules, for example. The Pharmacy Foundation, a concept developed by the National Pharmacy Insurance Council in 1971, provides one answer to this problem.

The Missouri Foundation for Pharmaceutical Care is presently being organized to implement the concept in our State. Other states, including Iowa, Colorado and Illinois have foundations which are operational. As a matter of interest, 24 states are currently engaged to some degree in organizing pharmacy foundations. In Missouri a new organization is being structured under the umbrella of the Colorado foundation, allowing the sharing of experience, personnel, promotional materials, etc. As the first multi-state foundation to be developed, it may well serve as a model for other states to follow.

ORGANIZATION

The Pharmacy Foundation is an unassembled, open-panel group of pharmacy practitioners who retain their autonomy but collectively contract to provide pharmaceutical services related to third-party involvement. It is important to note the following characteristics of a Foundation:

- 1. It is a non-profit organization (profits not distributed to stockholders).
- 2. It is multi-purposed. It is very important to recognize that the foundation provides services leading to improved patient care, including standards af care (peer review, utilization review, guaranteed services, freedom of choice) in addition to its function as a negotiation with third parties.
- 3. The Foundation can be exempt from anti-trust actions. It will be up to the organizers of the Foundation to secure a "favorable business review" or "railway release" from the Justice Department. This can be done, as it was in Colorado, by submitting an application and supporting documents to the Government for approval.
- 4. The Foundation will negotiate for services and for fees which will be paid to the Foundation by third-parties. Individual pharmacists will charge the Foundation at a usual-and-customary rate for covered prescriptions and

- services, but individual practitioners still may not engage in price-fixing or collective negotiation.
- 5. The Foundation should be state-wide, but it will require the participation of all pharmacists to be successful. For many reasons, including initial funding, convenience of services to customers, leverage in negotiating with third-parties development of potential, etc., it is important to realize that only as pharmacists get involved can the foundation be brought to reality.

THE MISSOURI OPTION

The Funding and manpower are the initial hurdles which must be overcome in order to organize. Twenty-eight pharmacists from throughout the state have enrolled as Development Members of the Foundation at \$1,000 each. These Development Members elect an interim board to form the Foundation. Each Department Member then enlists five area Chairman, at \$150 per year each, who in turn will enlist at least two Pharmacy Members each, also at \$150 per year. With this "pyramid-building" concept, 448 pharmacies should become members, and over \$90,000 in funds raised, during the initial membership drive.

OPERATION

The Development Members determine the initial structure, organization, direction, and policies of the Foundation in obtaining a favorable "railway release" from the Justice Department. A few comments should be made about the Colorado Foundation, which has been successful thus far. The organizational chart shown in Figure I illustrates the structure. It should be noted that pharmacists constitute 100% of the Development Members, and a majority of the Board of Directors, but that representation is provided for other providers (physicians, administrators, dentists, etc.) and for all consumers. This broad representation may be critical in obtaining a favorable Justice Department review.

OUTCOME

No one, and certainly not your author, is able to predict the future with any degree of reliability. It does seem that third party involvement will increase dramatically in the pharmaceutical field, considering especially government initiation of Health Maintenance Organizations, Professional Service Review Organizations, and National Health Insurance, and with insurance carriers stepping up their efforts to market prescription drug programs. It will be up to pharmacists to implement ways of dealing with this changing environment. The Missouri Foundation for Pharmaceutical Care offers one answer—and right now Foundations are the answer—for meeting this challenge to survival.

*Dr. Tharp is Director of Continuing Education and Assistant Professor of Pharmacy Administration at the St. Louis College of Pharmacy. Co-author of the new book for pharmacists, *Pharmacy Management for Students and Practitioners*, the C. V. Mosby Co., publishers, St. Louis, Missouri, he served as Assistant Executive Secretary of Kappa Psi Fraternity in 1971-72.



From The Desk Of The GRAND REGENT William A. Fitzpatrick

My Family and I would like to extend our Holiday greetings to everyone in Kappa Psi. We Sincerely wish a MERRY CHRISTMAS and HAPPY NEW YEAR to ALL

The New Administration of Kappa Psi has not had time to accomplish much since my last communication to everyone, but the wheels are moving and we are laying the ground work for a very productive next two years. Everyone has access to our Directory and list of National Committees, I strongly encourage involvement by our MEMBERSHIP. If you have ideas, suggestions or constructive criticism let us hear from you directly not indirectly.

At the 37th Grand Council Convention in Kansas City the Delegates directed us to become more involved in issues important to our Profession. The following resolution was passed at the convention:

KAPPS PSI FAVORS CONTINUING EDUCATION AND EN-COURAGE EACH STATE TO ADOPT MANDATORY CON-TINUATING EDUCATION AS A REQUIREMENT FOR RE- The following letter was sent out by your Grand Regent to: Dean Larry Weaver Mr. Fred T. Mahaffey Executive Director of NABP President of AACP

Kappa Psi National Pharmaceutical Fraternity at its 37th Grand Council Convention in August of this year at Kansas City, Missouri has passed a resolution supporting the concept of required continuing education and we encourage each State to adopt mandatory continuing education as a requirement for relicensure. Since Pharmacy is a dynamic and rapidly expanding field our members feel the continuing education is necessary in order to keep the Pharmacist abreast of current information and they

Kappa Psi Pharmaceutical Fraternity is the largest Pharmaceutical Fraternity and the Third largest Pharmacy Organization in the United States and our membership is in excess of 40,000.

Kappa Psi is concerned about the problems and the future of Pharmacy. We are going to do our part by becoming involved and offering our services in areas for the advancement of our

The doors of Kappa Psi are open, we encourage everyone in our Profession to become involved, demand respect and work toward advancing Pharmacy.

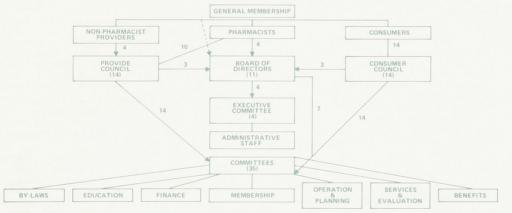
The above is the start of our involvement. Presently we are considering taking a positive stand on Price Posting and Advertising of Prescriptions drugs. Whats your opinion? Let us hear from

I would like to ask ALL Alumni of Kappa Psi what we can do on the National Level to regain your interest in your Fraternity. The Undergraduates need your support and the National wants to serve you, let us know you still care.

Again, everyone have a rewarding and safe Holiday.

William A. Fitzpatrick

THE COLORADO FOUNDATION ORGANIZATION



KAPPA PSI CENTURY CLUB

In 1979 Kappa Psi, the largest and oldest professional pharmaceutical fraternity, will be celebrating its 100th anniversary. To commemorate this occasion a Kappa Psi Century Club has been established. The contributors will help to establish the working capital needed to further the organization goals, establishing programs for mutual benefit of every member.

Any Kappa Psi Brother is eligible and may become a member of this unique club receiving a certificate, a 10 k. gold pin and national recognition in the Mask by contributing \$100.00.

Contributions should be sent to Dr. Dewey D. Garner, Chairman, Century Club Committee, School of Pharmacy, University of Mississippi, University, MS 38677. Checks should be made payable to Kappa Psi Century Club.

The Fraternity gratefully recognizes the early response of the Century Club's initial members:

Hope to see your name in this column next issue.

Fraternally,

DEWEY D. GARNER Chairman, Century Club



LEONARD NAEGER—GRAND HISTORIAN Initiated Gamma Pi, December, 1960 Gamma Pi House Manager, 1961-1963 Treasurer for Gamma Pi, 1962-1963 Kappa Psi Scholarship Honors 1963 Unofficial member of Gamma Sigma (University of Florida) 1965-1970 Grand Council Deputy for Gamma Pi, 1970 to present Secretary-Treasurer for the St. Louis Graduate

Chapter, 1970-present



BRUCE D. MARTIN GRADUATE MEMBER AT LARGE

Kappa Psi Pharmaceutical Fraternity Dr. Bruce D. Martin, Dean of the School of Pharmacy, Douquesne University, Pittsburgh, Pa. 15219 was initiated into Beta Delta Chapter, New York, March 25, 1952. After graduation from the Albany College of Pharmacy he entered the Illinois College of Pharmacy, Chicago for the graduate degrees M.S. and Ph.D. in Pharmaceutical Chemistry. While at Chi Chapter he served as house manager for the 1956-1957- year.

Upon joining Duquesne University in 1961 he joined the Pittsburgh Graduate Chapter and assisted in the reorganization of the chapter, was Regent in 1971 and served on several committees and as Chapter delegate to the 1967, 1972 and 1974 Grand Council Conventions.

Dr. Martin has served as Vice Satrap of Province II; 1970-72 and Satrap 1972-1974. He was elected Graduate Member at Large by the 37th Grand Council on August 14, 1974

He is a licensed pharmacist in New York, Illinois and Pennsylvania and serves local, state and national pharmaceutical organizations on many committees. He has been active in federal legislation to provide scholarships and loans for pharmacy



WILLIAM A. FITZPATRICK -GRAND REGENT

Brother Fitzpatrick is the youngest and the second Community Pharmacist ever to be elected Grand Regent of Kappa Psi. The first community pharmacist was Brother George L. Holstein in 1906. Initiated into Gamma Pi Chapter in 1961 Treasurer, Secretary, Vice-Regent and Regent, Gamma Pi; Regent, St. Louis Graduate Chapter; GCD, Gamma Pi; Province VII Delegate to 33rd, 34th, 35th Grand Council Conventions; Vice-Satrap and Satrap of Province VII; Member Publication Committee, Chairman Sub-Committee on Officers Instruction Handbook; Executive Committee Member; Assistant Executive Secretary: Executive Secretary and Third Vice Grand Regent. Now your Grand Regent.

Brother Fitzpatrick is a Licensed Pharmacist and Nursing Home Administrator. He resides in St. Louis, Missouri with his wife, Elaine (Registered Nurse) and Five Daughters (Julie, Kelly, Cheri, Debbie and Jodi). He is a Consulting Pharmacist for Nursing Homes and owner of FITZPAT-

RICK PHARMACY



JOHN ATKINSON, Jr. -1ST GRAND VICE REGENT Initiated: Theta (Medical College of Virginia), Undergraduate Grand Council Convention Com-

mittee, 1949

President, School of Pharmacy Student Body (Medical College of Virginia)

Treasurer, Student Government (Medical College

of Virginia) Member, New York Graduate Chapter, 1953-55 Member, Philadelphia Graduate Chapter, 1955-74 Regent, Philadelphia Graduate Chapter, 1960-61 Editor and Co-Editor, Philadelphia Graduate Chapter Newsletter, 1956-65 Editor and Co-Editor, Province II Newsletter,

Grand Counselor, 1965-1970 3rd Grand Vice Regent, 1970-72 2nd Grand Vice Regent, 1972-74 1st Grand Vice Regent, 1974-76

Eby Loan Fund, Public Relations, Scholarship, Legislative, Province Alignment,

Publications

Attended 10 of last 13 Grand Council Conventions

LARRY SLATER —GRAND RITUALIST

Larry Slater is a practicing pharmacist who has been active in the Missouri Pharmaceutical Association since he was a student in Pharmacy School at the University of Missouri at Kansas City. He has served on various committees of the association and was chairman of the Committee on Recruitment and Seminars, for two years. He has served as alternate council member and council member since his graduation. Slater has been active in the Greater Kansas City Pharmaceutical Association serving as vice-president and membership chairman and member of the board of that association. He has been active on the Alumni Council of the School of Pharmacy and was secretary and is currently President of the Alumni Association.



JEROME P. DELANEY GRAND COUNSELOR—RESUME

Vice Regent—Gamma Iota 1964-65 Regent—Gamma Iota 1965-66 Treasurer-Buffalo Graduate 1966-71 Historian—Province V 1965-66 Secretary-Treasurer—Province V 1966-67 Graduate Member-at-Large-1972 Grand Counselor-1972-present Grand Counsel Deputy—Gamma Iota—1973 to present

Delegate 33rd Grand Counsel 1965 Delegate 34th Grand Counsel 1967 Delegate 35th Grand Counsel 1969 Member Graduate Development Committee 1965-

General Convention Chairman for 35th Grand Council at Buffalo 1969

Member Legislative Committee 1969-72 Chairman Leglislative Committee 1972 to present Education B.S. Pharmacy 1966 State University of New York at Buffalo; J.D. 1971 State Uni-

versity of New York at Buffalo.

Associations American Pharmaceutical Association

New York State Pharmaceutical Association Erie County (New York) Pharmaceutical Association

American Bar Association New York State Bar Association

Erie County (New York) Bar Association Currently licensed to practice both Pharmacy and Law in the State of New York and pursuing both professions in the Buffalo, New York

Current Goals of the Legislative Committee-Since the Constituon has been revised and is now in print, the Legislative Committee will direct its attention to the establishment of a set of "house rules" to govern the conduct of meetings of the Grand Council. It is hoped that with such a set of rules will allow for a more formal, orderly, and controlled session of the Grand Council. here is also a special committee to establish guidelines governing the conduct of candidates for Grand Office.





DR. JAMES P. VACIK

-2ND GRAND VICE REGENT

Dr. Vacik was born in North Judson, Indiana and completed his elementary and secondary education in San Pierre. He entered Purdue University in 1949 as a pre-pharmacy major in the naval reserve training program. He served a two-year active duty tour in the army medical corp after having been called from Reserve Status into service in 1950. Returning to Purdue in 1952 he completed his B.S. in pharmacy and was licensed in Indiana in 1955. Dr. Vacik received his M.S. in Pharmaceutical Chemistry (1957) and a Ph.D. in Bionucleonics (1959) from Purdue.

As an undergraduate Dr. Vacik joined Pi Chapter and served as its Vice-Regent, also being active

in province affairs.

In 1959 Dr. Vacik joined the Purdue University staff as an assistant professor and post-doctoral research associate, leaving in 1960 to join the staff at North Dakota State University and ultimately becoming a full professor and chairman of the Department of Pharmaceutical Chemistry and Bionucleonics. In additional to teaching duties he is very active in radiopharmacy and isotopic research, as well as space medicine and biomedical telemetry.

Dr. Vacik is licensed in Indiana and North Dakota and had much experience as a retail pharma-

cist during graduate school days.

For the fraternity, he has served as 3rd Grand Vice Regent for 2 years, a member of the public relations committee for 4 years, and presently as 2nd Grand Vice Regent.

Dr. Vacik was one of the individuals who organized the Beta Sigma Alumni Chapter and served for 4 years as its secretary-treasurer. This organization later became the Beta Sigma Graduate

Chapter.

Dr. Vacik has been active in many professional organizations as well as serving in many civic organizations and on a number of committees for his institution. Most noteworthy among these are his recent services as a member of the Education and Training Committee of the American Health Physics Society and his presidency of the North Central Chapter of the Health Physics Society, service on the corporate board of St. Luke's Hospitals, the Community Blood Bank Council and as Chairman of the Senate Executive Committee.

Dr. Vacik is married to Dr. Dorothy Nobles Vacik and they have 6 children ranging in age from 16 to 1 years of age, the latest being a set of twins.



DR. DEWEY D. GARNER —3RD GRAND VICE REGENT
Associate Professor
Health Care Administration
School of Pharmacy
University of Mississippi
3rd Grand Vice Regent
Supervisor, Province III
Grand Council Deputy, Beta Rho
Chairman of Century Fund Committee
Chairman of Graduate Development Committee
1962 Initiate of Beta Rho
1963 Regent Beta Rho
1964 Recipient of KY Grand Council Scholarship Key
1970 Who's Who among Students in American Colleges and Universities
Member of Omicron Kelta Kappa, Phi Kappa Phi, Rho Chi

REPORT FROM THIRD GRAND VICE REGENT

Since my election to office of Third Grand Vice Regent, Grand Regent Fitzpatrick has assigned me as the Supervisor for Province III and as Chairman of two Committees: The Century Fund Committee and the Graduate Development Committee.

After receiving a copy of the new directory from the Central Office I have written to each of the Chapters located in Province III and to

the Grand Council Deputy of each Chapter offering my assistance as needed and requesting each to keep me informed of their activities. It is my intent to improve communication between the Chapters and the National Office and Executive Committee. I plan to attend the Province meeting in the Spring and converse personally with Chapter degelates. The success of their endeavor is dependent upon the Chapters' response to my request for their attitudes as to the future direction of the Central Office and Executive Committee. With two notable exceptions I was disappointed with the Chapters' response to my correspondence as Province III Supervisor 1972-74 and I challenge all Chapters to communicate your likes and dislikes during 1974-76 as your cooperation and participation are essential.

My immediate action after appointment as Chairman of the Century Club and Graduate Development Committees was to write to the Central Office and to each prior Committee Chairman to familiarize myself with the purpose and prior activity of each Committee. The success of the Century Club Committee must be evaluated by a single criteria—membership. Using this measure past efforts have been negligible. I have requested a regular section be devoted to the Century Club in each edition of the Mask, stating its purpose and recognizing new members. Hopefully the anticipated January mailing to the membership may also include a letter soliciting membership in the Century Club thus providing personal contact to the Brotherhood while avoiding duplicative mailing costs. I have sent a copy of all available prior Century Club Committee reports to each current member requesting his suggestion as to methods of increasing membership. Since an additional financial base will allow for an expansion of Fraternity projects benefiting our entire membership, I encourage each of you to give the matter careful consideration.

I have not formulated a specific plan of attack for the development of our graduate membership. Broadly speaking I believe it to be the responsibility of our committee to deliberate ways whereby we may mobilize graduate capabilities for mutual benefit. The general decline of many of our graduate chapters in recent years intensifies the necessity of formulating workable solutions to the problem. I anticipate the Graduate Development Committee evaluating various project ideas and activities with recommendations to the Executive Committee. My initial contact with the Committee develops this general line of attack. My comments have been too verbose; however, I do desire above all to convey my concern to the Brotherhood in these areas of responsibility. I welcome all comments, suggestions, criticisms. I accept this office gratefully because it provided me the opportunity to be of service to the Fraternity. Whenever we reconvene in Philly in '76 I expect you to be able to say to me "a job well done.'

Fraternally, Dewey D. Garner Grand Vice Regent

cc: William A. Fitzpatrick

PHARMACISTS CAN BE MEMBERS OF THE HEALTH CARE TEAM —by LEONARD NAEGER Introduction

Manditory patient profile systems seem to be on the way. Some states already require some type of profile and a great deal more of them are contemplating this step. How can one prepare for the inevitable? How can one ease into the profile system when it has been "years" since school? Here are some personal thoughts of a Kappa Psi brother.

Continuing education requirements have undoubtedly produced a turmoil in pharmacy. Some pharmacists are resistant to change because they know they have not "kept up" with the ever-changing trends in medicine and pharmacy. Yet it seems that these same individuals are wanting more money or prepaid prescriptions and want to limit prescription work to pharmacists and pharmacy interns. The reason for these demands (they say) is that only the pharmacist has the knowledge to give the patient the counseling which is required for good drug utilization. It seems quite paradoxical that they argue against continuing education, but still say they are qualified to give good sound advice. The majority of the drugs currently in use were unheard of only a few years ago. This dilemma had led many of us to realize that continuing education is indeed necessary. But HOW can we start? True, some pharmacists record patient's blood pressure when they return for refills on their antihypertensive medication, but this may be a little too much for us to swallow. We might suggest a way to begin by taking a serious look at a real therapeutic problem in which the pharmacist can play a significant role. It is estimated that between 10 and 20% of the patients taking digitalis preparations are experiencing toxic effects. Often times these symptoms take on the guise of the flu and the patient is unaware of the seriousness of his problem. These patients frequently have "ad lib" scripts for their medication and may not see their physician for long periods of time. During these intervals, only the pharmacist sees the patient and he

alone is in a position to detect the toxicity. This can be easily accomplished by noting his general health and by asking a few simple questions. We might also be aided in this detection by noting the types of OTC products he might purchase. For instance, if a patient suddenly starts using antacids, aspirin, cold remedies or eye drops, he may be suffering from gastronitestinal upset, headache, flu-like symptoms or diplopia. These are all signs of digitalis toxicity. Some patients realize they are feeling worse and will increase the dose of the glycoside in order to gain relief. Patients should be cautioned about taking more medication than is prescribed.

Thiazide diuretics will increase potassium loss and this can exacerbate digitalis toxicity. Patients receiving digitalis and diuretics may need supplemental potassium. It is possible that the patient is seeing two physicians, and each physician is unaware that the patient is receiving other medications. A patient profile would make these problems less difficult to uncover. You might consider starting a profile system for just a few good customers and work from there. We are in a unique position and can indeed contribute much to the welfare of the patient receiving digitalis preparations. Digitalis is available to the pharmacist in several forms, but it appears as if digoxin and digitoxin are emerging as the two most commonly prescribed glycoside preparations. What differences are there between these two preparations? Can they be used interchangeably? Should one be removed from the market because it is more toxic than the other?

NEWS ITEMS

DR. NICHOLAS W. FENNEY—Past Grand Regent and MASK Editor—Our sincere sympathy is extended to Dr. Fenney in the recent passing of his wife, Anna Mae DR. NORMAN A. CAMPBELL—Past Grand Regent—recently returned from a 3 week lecture and study program in Scotland and England . . . MASSACHUS-ETTS COLLEGE OF PHARMACY instituting (1975) 1st Drug detailman training program school . . . In correspondence to the Central Office be sure to put chapter name and date on all pages.



PLAN NOW FOR

38th GRAND COUNCIL CONVENTION

Philadelphia, Pennsylvania

JULY 4, 5, 6 and 7 — 1976

WANTED – VERY MUCH ALIVE

A NEW EDITOR

If you aren't interested, won't you scout around and find a likely candidate. Please submit a resume and samples of work. Send to Central Office with copy to Editor.

WAITING TO HEAR FROM YOU

NEWS DEADLINE

For Next Issue JAN. 31, 1975

TAKE NOTE

Province Supervisors Charter Historians All members

Please type all correspondence. Send to Central Office or Villanova, Pa.