

THE

MASK

OF

Kappa Psi Pharmaceutical Fraternity

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WHOLE NUMBER 309

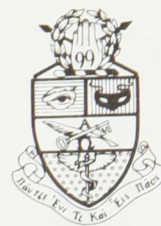
APRIL-JUNE 1980



...Than Counting Pills

THE MASK

OF
Kappa Psi Pharmaceutical Fraternity



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DEADLINE NOTICE

Members wishing to submit material for publication in **THE MASK** and Collegiate Chapter Historians sending their "Newsletters" for publication should observe the following dates:

ISSUE

January - March
April - June
July - September
October - December

POSTMARKED

NOT LATER THAN

February 15
May 15
August 15
November 15

It is requested that you mail about a week before the deadline date and observe the following:

1. Reports should be typewritten (8 1/2 x 11) paper, double-spaced, and not over two pages.
2. Include the chapter and school name in capitals across the top of the first page of the copy.
3. Graduate Chapters need only include the chapter name.
4. Individuals submitting copy for publication should include their name.
5. Whenever photographs are submitted, be sure to include names of those in the picture and other information which you wish published beneath the picture.
6. Please send only clear glossy photographs and protect them in such a way that they will not become damaged in the mails.

From the Editor's Desk...



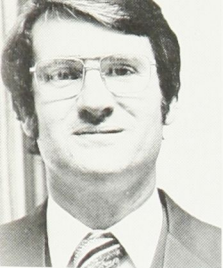
... The reponse to the first issue of **THE MASK** under my editorship was very gratifying and encouraging. The changes will continue as we try to make **THE MASK** more current and readable to ALL our members.

A new column **The Students' Side** begins with this issue and is written by undergraduates whose ideas are vital to Kappa Psi as the future of Kappa Psi will be their responsibility. Brother Patyk's article seems to be a good one to set the tone for this column. Your contributions are solicited; the strength and success of the column depends completely on the undergraduates. Please submit your articles (on any subject) directly to the editor. Viewpoints opposing previously published columns are especially welcome.

I would also like to take this opportunity to remind the graduate brothers of the need to respond to the voluntary dues requests. This will be your last issue of **THE MASK** if the dues are not paid. More importantly than that, however, is the need of your fraternity for these funds if we are to remain **THE** leader in pharmacy fraternities.

As always your comments on **THE MASK** would be greatly appreciated.

—Tony Palmieri



FROM THE DESK OF THE GRAND REGENT

Have you ever stopped and asked yourself the question, What is the purpose of your fraternity? . . . Simply stated the purpose of Kappa Psi is to create a better person, socially and professionally.

As a child you were constantly made aware of the three R's: readin', ritin', and 'rithmetic. As an adult I would like to discuss three R's which are related to you and your fraternity.

The first is **responsibility**. It is important for each of us to realize the responsibility we have to ourselves, to our patients, and to other people who are interested in us. There are more successes resulting from hard work than brilliant minds. Getting things done—that is important. Each of us has the responsibility of attaining the goals and upholding the ideals and principles of Kappa Psi.

The second R is **re-evaluation**. As our society changes we must have a re-evaluation of ourselves as individuals and as a fraternity so that we know where we are going. We can

readjust our paths and readjust what we are attempting to do, constantly keeping in mind that we must strive toward the same goals, the same ambitions, and the same ideals which we should be working for throughout our life. Many things are happening today which require re-evaluation to keep pace with developments and to be a part of those developments.

Finally, we must have **rededication** as our third R if we are going to be a good fraternity person. A rededication of purpose, if you will, realizing that while we can't do everything for our fraternity, we certainly are interested in doing what we can to make our fraternity the best professional organization anywhere.

Our fraternity must instill in its graduates the never ending belief that Kappa Psi is indeed for life and to instill the burning desire to repay those who have helped them by assisting those who come after. We all recall the poem of the old man who leaped the chasm and returned to build a bridge for a youth who was following him for, as he related, "This chasm which was naught for me to this youth may a pitfall be." It is this spirit which our fraternity must generate in its pledges and regenerate in its graduates.

Remember, Kappa Psi in the future will project a better image because of what you and I are able to do today. Have a desire within yourself to be the best possible person you are capable of becoming.

The Student's Side

—Russ Patyk

Motivation, kind of a funny word actually, a unique combination of logic and emotion that in essence is difficult to grasp. Webster defines motive as, "An impulse acting as an incitement to action." This incitement can either be external or more often internal and can run the gamut from a physical event (seeing a foxy lady in class that you would love to meet) to a 'gut' feeling. It is the wondrous, almost magical feeling, that differentiates the successful (the Motivated) from the group as a whole.

This sense, I believe, can be generated within each and every one of us, and we only need to bring it to the surface. This surfacing can take many forms and is not necessarily in the traditional form of economic success or the attainment of office within an organization such as ours. It can be the motivation to give the kitchen a first class paint job, or to balance the house budget for the first time in years, or to take the best yearbook pictures that the chapter has ever had. The main point is to find that something that fits you and GOYDA (Get Off Your Dead *††). Once you start, you will find that it becomes enjoyable and satisfying as well as a welcome diversion from the drudgery of your academic studies.

The excuses for failure to GOYDA usually center around the idea that no one cares and that my work will never do ME

any good. I take issue with this philosophy. There is the immediate satisfaction of accomplishment and of helping others, but there is more beyond this. There are selfish reasons as well, and these may appeal to you

Contrary to most students' beliefs, grades, although important, are not the almighty determining factor in one's job future. Belonging to, and most importantly being active in, organizations such as Kappa Psi, shows employers an ability to work with and relate to people. This motivation also brings you to the attention of important people (GCD, Faculty, Alumni) who will serve as a future source of solid references for your resume and most importantly, a substantial source of job contacts and jobs themselves.

I hope this focuses a new light or rekindles an old one on the benefits of being active in Kappa Psi as an undergraduate. I hope Kappa Psi will be as beneficial to you as it has been to me. But remember that the motivation must come **from within** and once it starts it spreads. All you have to do is GOYDA.

**Brother Patyk is a member of Beta Sigma Chapter (University of North Dakota). He has been Secretary and Regent of his chapter.*

News In Brief

Honors and Awards

● **Dr. Patrick DeLuca** has been selected as the 1980 President of the Academy of Pharmaceutical Sciences.

● **Dr. Jere E. Goyan**, FDA commissioner, has been selected the 1980 recipient of the Hugo H. Schaefer Award. The award was presented at the A.Ph.A. meeting where Dr. Goyan was one of the featured speakers.

● **Dr. Joseph D. Williams**, president of Warner-Lambert has been named the recipient of the 1980 Remington Medal, also presented at the A.Ph.A. meeting recently held in Washington, D.C.

● **Dr. Mickey C. Smith**, professor and chairman of the department of health care administration, has been named the 1980 recipient of the A.Ph.A. Foundation/APS Research Achievement Award in Economic, Social and Administrative Science.

● **Dr. George Cocolas**, Professor of Medicinal Chemistry at the University of North Carolina, Chapel Hill has been named Editor of The American Journal of Pharmaceutical Education.

Newly Elected

● **Don B. Kupper** has been elected as the new Satrap for Province V. His address is 224 Rosement Garden, Lexington, KY 40506 from May 12-August 31, 1980. If you need to contact Don, please write him at 3966 Alben Barkley Dr., Padukah, KY 24001.

Successfully Establishing Your

I have practiced as a licensed pharmacist for 15 years, and the following is an evaluation of my opinions. Since graduation from pharmacy school I have worked in hospital pharmacies and as a pharmacist in chain and independent pharmacies. After five years I became disenchanted, left and became a licensed nursing home administrator. While running a 300-bed nursing home, I realized that one of my biggest disenchantments was working for someone else. It was time to make a change and become an entrepreneur.

Eight years ago I purchased my first retail drug store in the inner city. Most of my clientele had a middle lower income. It did not take long to realize that success in owning a business meant that you had to become familiar with all phases of a business operation; not just pharmacy.

During the early years of owning a store we concentrated on front-end merchandising and stocked a large variety of products; not only in the drug and health and beauty line but also foods. Obviously, to be successful, we had to merchandise the store based on the demands of the clientele. We started small and were able to keep a close personal hand on all of the business activities. It was quite challenging to increase the volume of a store which had operated for more than 25 years.

In two years we doubled the volume, much of this due to the merchandising of the front-end, changing product lines and adding new ones. The first store reached a peak, and we realized there was not much expansion which could occur because the neighborhood was more or less stable. We decided to move into the suburbs and become a larger operation. The new store was twice the size—2,400 square feet. We began with the idea we were going to have a large and active front-end but realizing that with all the competition in that location, it would be difficult to be competitive. To attract a large walk-in trade to warrant a large front-end inventory would be a challenge.

The store was in a strip center and it was the largest building. This store now is a little more than four and a half years old, and does more than \$800,000 in volume. I will try to share with you some of my experiences which I believe contribute to the success of this new store.

It quickly became apparent that to be successful in retail pharmacy you must first be a businessman. You must be familiar with all phases of the operation and personally be involved in making decisions and seeing they are followed. After struggling for almost two years it was obvious the back-end volume had to be increased because the front-end was too competitive. The walk-in business was not developing as fast as had been anticipated.

One of the first decisions was to become involved with hospital equipment sales and rentals. We looked into Sick-Room Service Agency of Milwaukee, Wisc., and after some serious consideration, purchased a franchise. One-third of the store was devoted to hospital equipment and supplies. The demand for this type of merchandise was surprising. Ostomy products were also added and again the number of people using the products was large.

Regarding the every day products in the front-end of the store, the square footage was reduced as well as a reduction in the number of line products. Selective purchasing and inventory control allowed us to have a well merchandised department without investing large capital.

As everyone knows the bible in retail pharmacy is the bottom line of P and L. If there is no profit at the bottom, there is no reward. Another guideline was our checkbook. Buying procedures changed drastically. We talked to a local wholesaler about a new program called Cost Plus. All direct buying ended and purchases were only from the wholesaler. All "deal" buying was also stopped and only quarter dozen and dozens of fast moving merchandise purchased. Through

tight buying procedures and closely checking inventory, turnover was increased by more than eight times per year.

It took a lot of hard work and time to achieve the change. The changes were not easy, but became necessary because of serious cash flow problems. All personnel were instructed on the importance of keeping the front of the store neat and clean. We actually became fanatics in the way the merchandise looked to the consumer. All merchandise was fronted daily and cleaned at least once a week. In my opinion, when a consumer comes into a business he feels more comfortable when he can look at merchandise that is organized and clean.

Another store policy instituted was that every customer was to be greeted and helped; not to the point they would be aggravated, but to give them the opportunity to be assisted. If we did not have the item they desired, we would get it. Service is the name of the game and that is all you have to sell . . . service and your good name.

Every person in our store represents us, and no matter what they do, it reflects on our operation. Because of this, our store has become very friendly. Customers are called on a first-name basis and we have developed a policy that if we do not have an item we will get it for them. This has caused our competitors to send us business, as they have a saying that if anyone has it—Fitzpatrick Pharmacy does, if they don't, they'll find it. This has been an important factor in the growth of our operation.

Although time consuming, developing this reputation pays. We believe if you treat customers right and they know that you appreciate their business, it is not necessary to operate on the concept that price is the only way to succeed. I believe that we sometimes are overcome by the price factor in trying to build a retail trade. There are still people who want and desire service; if you are willing to give it, you can develop a good loyal clientele. Our store is a full-service pharmacy. We are open every day and have a charge and delivery service as well as 24-hour emergency service. Most of our clientele come to us because of what we offer, not because of the price we charge. Although competitive, we profit from everything we sell. This policy has created a loyal clientele who do not tend to price shop.

In developing the hospital equipment area we did extensive advertising in the local newspaper and took out a large yellow page ad. We soon realized that due to location we had to get business from other areas. After discussing the problem with Sick-Room Service, they suggested we look into Home Care nursing agencies and develop rapport with them. During the past two years 75 percent of our equipment business has come from Home Care agencies.

Service is as important in this area as in the retail area. We stay in close contact with the agencies, keep our merchandise clean and make prompt deliveries. This has become profitable and I would encourage anyone that is looking for a product line that cannot be found everywhere to investigate hospital equipment and supplies, especially ostomy products. It is also rewarding personally because you know that you are providing needed service. Home Care is becoming large. The large chains are exploring this but unless they change their philosophy I do not think they will compete in the market. The primary success factor in Home Care is providing service, which the chains seem to lack. We still have the opportunity to capitalize on this chain philosophy. The retail pharmacist should spend much time in developing this business option. The potential is there; all you have to do is take advantage of it. Again, it is a lot of hard work and takes time, but end results are rewarding.

In the new store, our biggest challenge was to develop the prescription business. Being one of two independent pharmacies competing with seven chain discount pharmacies within a one-mile radius competition was tough. Our

Own Community Pharmacy

neighborhood business was progressing on a level that was expected, but the volume was not enough to justify the overhead.

We began investigating the nursing home field. We spent some time seeking a system for nursing homes which would provide a service to the home, would allow us to do a good job and build our volume. We eventually decided on the 24-Hour Unit Dose, provided by Universal Drug Systems. Since starting our first home of 240 beds, today we service more than 800 nursing beds. As mentioned earlier, I had experience in the nursing home field and was able to communicate with administrators and directors of nurses. My experience in that field helped me obtain the business. We are firm believers in the true 24-Hour Unit Dose System because we think it provides a service necessary for drug control to the home and to the patient.

The nursing home field is another that requires much personal service and again is an opportunity for the retail pharmacist to capitalize on. Many pharmacists shy away from this business because they believe it takes too much time with little compensation. Our experience has shown the opposite. If you provide a good system and good service, you will be compensated for your time.

In trying to build our neighborhood prescription business we stopped newspaper advertising and went to direct mail. We subscribe to a legal newspaper which prints on a daily basis all the names and addresses of the people who are moving into our area. From this information we send out personalized letters welcoming individuals to the neighborhood, explaining our services and including a coupon for their first visit to our store. Response has been good.

We also send congratulatory cards to people in the area who have babies and include a coupon redeemable either against their first prescription or for merchandise. We have received a lot of compliments on this type of advertising mainly because the public has not experienced it; they like the personal attention. We also insist the pharmacist on duty have contact with the consumer when filling their prescription. The same type of personal service is required in the front.

As our prescription volume grew, it became desirable (due to paper work required of third party payments) to have a computer system. We experimented with an on-line computer and found it workable but expensive. The cost factor resulted in our using an in-house computer which was more reasonable. Initially computerization appears a large expenditure, but by eliminating much tedious paper work, and making work a little more enjoyable, it pays for itself.

As I look at the last 15 years of my pharmacy profession, one area that I think I had to learn quickly was the business aspect. I suggest increasing business courses in college. There is more involved in practicing pharmacy than counting pills, especially if your dream is to be successful in your own business. It took a lot of mistakes to gain the knowledge needed in my particular operation. Although everyone's business is different, it would be helpful if more business courses were taught in pharmacy schools.

My recommendation to anyone considering going into business is to first set goals. When dealing with the consumer you are going to have a rough road ahead, but there are solutions. You must understand the name of the game is service and communication. You must develop a trust from your clients as they will come back if they feel they are being taken care of properly. Make them realize they are not a number, profit is not the only reason you are in business.

When merchandising the front-end of your store, look carefully into the lines that you carry. Give serious consideration to the home care field. Along with that give thought to buying procedures. Although we have been

criticized because we do not but direct, we have proven that dealing with one wholesaler on a cost-plus basis has allowed us to increase our turnover and improve cash flow. We do not have any warehouse space; all inventory is on the shelves. The merchandise does not draw any interest; it is not a bank—you have to turn it over as fast as possible to make it profitable. We believe with restricted buying procedures and inventory control we can make more from our investment.

"We sometimes are overcome by the price factor in trying to build a retail trade."

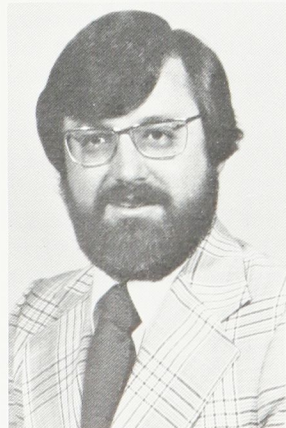
You must limit the time you spend with salesmen and time spent on accounts payable, etc. These cost money and can be eliminated by going through a wholesaler and working out a discount program. You cannot deal with just one wholesaler, however, you need a backup.

In developing a clientele we know that service is important but also personal contacts with your customers to give them a reason to return. People like to be acknowledged and feel comfortable on a one-to-one basis, and in return their loyalty will increase.

Pharmacy business is changing tremendously. It is important that you look at the variations of pharmacy. True, in some areas it might not be profitable or it might be too competitive and not worth your investment, but unless you investigate you will never know if you passed up a profitable opportunity.

Personnel is one area that I have not discussed which is important. You probably spend more time in scheduling and training personnel than you realize. It is a factor that without proper guidance, a clear line of communication and understanding, that you may have a negative effect on your operation. Your business is judged by the people that work for you. You must make this clear to them. While it is not easy to develop good personnel, it is an important consideration. You can spend hundreds of dollars to obtain a customer and lose them over a 25¢ sale. Your personnel must understand the importance of their attitude and their treatment of customers.

I have tried to share with you some of my experiences as I developed a pharmacy which obviously is no longer a "straight retail" operation. Home care and nursing home operations are closely related to pharmacy and both contribute to our success. I think if there a moral to my story it is that you should not limit your opportunities by thinking of pharmacy as a "count and pour" profession. Always look for new ideas and potential new areas of profit. As an independent businessman, flexibility is your greatest competitive advantage.



About the Author...

WILLIAM FITZPATRICK (Gamma Pi) has served Kappa Psi in many ways. He was Grand Regent from 1974 to 1979, Executive Secretary from 1970 to 1972 and has held most offices in the fraternity. He is presently president of Fitzpatrick Pharmacy, Universal Drug Systems, Inc., and Home Health Care Consultants, Inc.

(One of a series in the "Margin of Success" Features)

Beta Chi Celebrates Golden Anniversary



Beta Chi Chapter of Kappa Psi Pharmaceutical Fraternity celebrated its 50th anniversary with a commemorative banquet and reception, Saturday, April 26, 1980. The program was held at the Rolling Prairie Inn, Des Moines, Iowa. More than 240 Brothers, Little Sisters, Graduates and guests attended the celebration.

Beta Chi chapter actually predates the college of pharmacy at Drake University, as the chapter was founded in 1930 at the old Des Moines College of Pharmacy. The pharmacy school did not become part of Drake University until 1937.



Kappa Chi's Golden Officers join the local officers in celebrating Beta Chi's Golden Anniversary. Left to Right: Dale Wagener (Regent of Beta Chi Chapter), Dewey Garner (Grand Regent), Larry Slater (3rd Grand Vice-Regent; Province Supervisor), C. Boyd Granberg (Dean, Drake College of Pharmacy, former Kappa Psi Grand Officer), Jerry Karbeling (Co-chairman Golden Anniversary Planning Committee; Grand Council Deputy), Mike Seifert (Co-chairman Golden Anniversary Planning Committee), Joe Vocelka (Regent, Iowa Graduate Chapter).

The weekend celebration began with an informal reception for the graduates. Grand Regent Dewey Garner met with members of Beta Chi chapter during the opening reception.

Following the Drake Relays with its record setting performances, the men of Beta Chi and their guests had the opportunity to attend Beta Chi's 50th anniversary celebration.

A special display was prepared, featuring many items of memorabilia. A booklet was also compiled that told some of the stories that the brothers remembered best over the past half-century.

Also, a special souvenir program was printed, featuring a full Agora of all the brothers of Beta Chi, and the listing of all Little Sisters. The book also recognizes the many situations when the son or brother of a member of the chapter was also a member of Beta Chi. Award winners, and members who worked to make the celebration a success were also listed. Brother Scott Woodruff and former Sweetheart Patricia Seifert were instrumental in preparing the souvenir program.

Jerry Karbeling, chairman of the Golden Anniversary Planning Committee, was master of ceremonies. Regent Dale Wagener (Beta Chi) and Regent Joe Vocelka (Iowa Graduate Chapter) welcomed the guests to the banquet. Charter member Verne Nyman also spoke, retelling stories about the founding of the chapter.

After recognizing special guests, including Third Grand Vice-Regent Larry Slater, Grand Regent Dewey Garner was introduced and recalled some of his memories of the brothers of Beta Chi chapter and the accomplishments of the chapters over the years.



Order of the Golden Mortar Award Recipients in attendance Left to Right: Argyll Thompson (Nevada, Iowa), B. F. Elin (Des Moines, Iowa), Verne Nyman (Des Moines, Iowa), Ralph Anderson (St. Louis, Missouri), Burdeen Withrow (Des Moines, Iowa).

Garner then presented a special award to Beta Chi chapter in recognition of the 50 years of service. He also presented The Order of the Golden Mortar to Verne Nyman, C. Burdeen Withrow, B.F. Elin, Ralph Anderson and Argyll Thompson. (Ed. Note: Biographies of these Golden Mortar recipients will appear in a future issue of THE MASK.)

Dean Granberg, a former Grand Officer and Grand Council Deputy, was recognized as a longtime member of Beta Chi.

Following the program an informal party gave the guests a chance to get 'caught-up' with friends. A highlight of the evening was the showing of 14 trays of slides that had been collected over the years.

In retrospect, Beta Chi can look at its first 50 years with great pride and satisfaction, as well as join all members of Kappa Psi grow in the years ahead.



Beta Chi Regent Dale Wagener receives award on behalf of Beta Chi from Grand Regent Garner.



“Order of The Golden Mortar” Presented to Blythe

Dr. Rudolph H. Blythe was recently honored with the honorary citation of the “Order of the Golden Mortar” in recognition of his 50 years membership in the Kappa Psi Pharmaceutical Fraternity.

Dr. Blythe was initiated into the Beta Delta chapter January 9, 1929. He served in various chapter offices and was the Vice-Regent in 1931. He earned the Ph.C. degree from Albany College of Pharmacy (Union University) in 1931. Upon graduation from Columbia University in 1934 with the Ph.D. degree (then a research rather than a clinical degree), he joined the Smith Kline & French Laboratories in Philadelphia and established one of the first Pharmaceutical Research Laboratories in the United States devoted solely to improved pharmaceutical formulation.

He is the author of several publications and patents. Probably his greatest single contribution was his conception and pioneering work with sustained release dosage forms and his leading the team to the successful development and marketing of the first practical sustained release dosage form (“Spansule” Capsules) in 1952.

He was a member of the National Executive Committee of Kappa Psi from 1951-58. For his scientific work, he received the Ebert Award in 1950, the Philadelphia Achievement Award in 1960, the A.Ph.A. Foundation Award for Stimulation of Research in 1963 and the Academy of Pharmaceutical Sciences Industrial Pharmacy Award in 1972.

Dr. Blythe was also active in pharmaceutical education. He was a member of the Board of Trustees of Albany College of Pharmacy from 1958-67, and continues as an Emeritus member. He joined the University of Florida faculty upon retiring from Industry in 1967 and served that college as Assistant Dean from 1970-75.

Since retiring, Dr. Blythe continues to live in Gainesville, Florida with his wife, Dorothy. While maintaining a continuing interest in pharmaceutical matters, he enjoys having more time for gardening, golf, and photography.

Loyalty of Members

Kappa Psi through its Collegiate Chapter network provided you with a number of experiences which have added greatly to your success and happiness. The Fraternity now needs your monetary contribution to be sure those same opportunities are available to a new generation of students.

Your annual giving program makes it possible for us to serve our collegiate and graduate membership through the operation of a Central Office, publication of a quarterly magazine, **THE MASK**, Chapter visitations, province assemblies, a Grand Council Convention, and exhibits at national pharmacy meetings.

I know you believe in fraternalism in general and in our goals to advance the profession of pharmacy, to instill high ideals in the Fraternity's membership and to foster scholarship and pharmaceutical research.

Why not respond to this second letter of request and join those brothers whose names have already been inscribed on the 1980 Honor Roll. Make your tax deductible contribution payable to Kappa Psi.

—Dewey Garner
Grand Regent

(Editor's Note: If you responded to the February mailing or to the Kappa Psi Progress Fund letter in the January-March issue of **THE MASK** please disregard this notice. Thank you for your continued support.)

Fund For Progress

Name	Chapter
G. M. Dennis Amoht . . .	Beta Sigma Grad
Thomas H. Barnard	Kentucky Grad
N. Richard Billings, Jr.	Psi
James K. Blessing	Philadelphia Grad
Robert E. Bowen	Eta
John G. Brantley, Jr.	Beta Xi
Philip D. Brauer	Gamma Psi
Garry W. Burgard	Philadelphia Grad
R. Ken Coit	Gamma Upsilon
Robert Cummings	Gamma Omicron Grad
Miles B. Davis	Indiana Grad
The Rev. Peter Demro	Boston Grad
James T. Doluisio	Beta Omega
Robert E. Elbert	Portland & Pacific Grad
Loftus E. Emdin, Jr.	Gamma
Rt. Rev. Frank P. Facione . .	Detroit Grad
William A. Fitzpatrick . . .	St. Louis Grad
Carl J. Forster	Eta
David J. Foy	Gamma Pi
Bruce W. Fredricks	San Francisco Grad
Edward S. Fullaway	Omega
James W. Gardenier	Beta Psi
Dennis C. Gardner	Indiana Grad
Dewey D. Garner	Beta Rho
Randall L. Gibbs	Gamma Nu
Melvin R. Gibson	Beta Pi
John Giordullo	Cincinnati Grad
Samuel S. Glenn	U of S. Carolina Grad
Larry Golden	Pacific Grad
David T. Hays	Gamma Phi
Carlton Heffron	Philadelphia Grad
William J. Heisler	
Paul J. Hiller	Pocono Grad
Steve R. Holter	Beta Omicron

Continued on Page 9

NEW BROTHERS IN KAPPA PSI

Epsilon

Gearey R. Halverson
Joy A. Hannon
Trecia G. Hegstad
Bradley G. Kaus
Tony Menart
Marsha K. Millonig
Beth Rosvold
Nancy L. Ruhland
Jane M. Syring
Makarand Jawadekar (Graduate)

Theta

Charles Richard Allen, Jr.
Randy Lee Barbour
Daniel Francis Britcher
Lloyd Banks Bryant
David Steven Chernitzer
William Gregory Combs
Robert Anthony Craven, Jr.
William Linwood Cundiff
Mark Allen Goldman
Keith Harper
David L. Hopewell, III
Howard Jones, Jr.
Richard L. Kelly
James A. McDowell
Benjamin F. McTyre
Jack H. Newman, Jr.
Carl R. Newton
James M. Powers
William Paul Sebring
Jimmy A. Shugart
Richard A. Skaar
Mike H. Tate
Bradley J. Van Buren
Donald W. Walk, Jr.
Joseph G. Weaver
Mark K. Zingelmann

Mu

Kenneth Cooney
James Bernard Maffucci
John Joseph Hynes
Edmond John Taglieri, Jr.
Peter Fredrick Gamache
Anthony Russo
Daniel S. Kiel
Thomas W. Frank
Dwight A. Fitzgerald
Gregory John DePaolo
John Henry Sien
Scott Lewis Stoppa
Terence Michael Brennan
Charles John Fanaras
Mark Christopher Gerstle
Gregory Parker Fisk
Warren Leslie Hill
Michael Raymond Ouellette
Lee E. Raymond

Nu

William Agostinucci
Raymond Ancypowic
Raymond Pantalena
Vincent Tormo
James P. Conklin
John Paul Dunn
James Meredith Godfrey
Thomas Wayne Kelsey
Douglas Onorato
Louis Michael Rague, III
David Alan Chuckta
Jonas Burns Daughterty
Michael A. Gee
James Paul Laspino
Ronald S. Jurzyk
Robert Killoran
Shawn Arthur McKenna
Ervant Nahe Nishanian
Raymond Pontalena
Edward R. Schreiner
Donald Elton Sprague
Robert H. Theriault, Jr.
Vincent Tormo

Xi

Mark Allen Bush
Robert W. Shasteen
Jeffrey Daniel Smich
Kenneth Martin Travaglia

Pi

Thomas Edward Andres
Jeffrey Steven Barton
Mark Davis Coffin
Brad Eugene Cooper
Christopher F. Dick
David Paul Dumouchel
Edward Alan Fischer
Thomas Patrick George
Bradley Neal Harth
Charles Stuart Hrybyk
Michael Patrick Igo
Douglas Jay Johnson
William George Losin
Jeffrey Joe Luce
Stanley R. Miller
John Lee Murrell
Kenneth G. Ney
Art B. Pasquinelli
David Wayne Purdy
James Kent Rupprecht
Marcel Sassola, III
Robert Louis Schuessler
Jesse John Vadas
Thomas Edward Wood
Lawrence Eugene Yost

Sigma

Joan Marie Schreiber
Cynthia Marie Butkus
Brian Leonard Schumer
Vivian Eileen Rexroad
Nancy Ellen Gilbert-Taylor
Shirley Beth Geize
David Carl Strickland
David Alan Perrott
Daniel B. Satisky
Douglas David Wright

Upsilon

John David Marshall
Stephen Charles Sitzlar
William F. Rencher, Jr.
Danny L. Perry
Anthony Chase
Donald R. Baker
Dennis A. Parker
David G. Qualls
Jeffrey A. Slone
Kenneth A. Kupper (Graduate)

Chi

Wally Barron
Tariq Hafez
Chuck Kamen
Gregory Leonard Keil
Jeffrey Daniel Lundgren
Layne Oliff
Chester Anthony Pryszcz
Sam A. Rizzo
Kevin P. Saiki
Gary Walens

Psi

James Knox Eddlemon
Vicky Jo Chambers
Nancy Susan Lane
Denise Marie Beattie
Cheryl D. Clark
Joseph Lindsey Craver
Kevin J. Evetts
Edward Scott Granger
Robert William Gray
Gregory Victor Hickman
Sandra Lou Kerr
Ronald T. Leverette
Michael Douglas Long
Laura Yvette Mason
Larry Donald McClure
James Powell Nicholson
James Steven Owens
Steven Cole Pruter
Russell J. Rackley
William Hunter Renfro
David Ray Robinson
Mark Billings Ruleman
Rebecca Ann Sanders
David William Sanford
Cristi Lea Secrest
Jeffrey Glen Stockard
Karen Ellen White
Ronald Dwayne Whitlock

Beta Gamma

Anita Marie Alvarez
James Frederick Buchanan
Brian Hsu
Alan James Martin
Vernon Peter Martinazzi
Gene Darnell Mason
Anthony Mapanao Marzan
John Hamilton Medaxian
Henry Yoshiki Ota
Julie Ann Satake
Linda Ann Scott
Susan Carol Tomotoshi
Arthur Kim Woo
Jennifer Michele Yamaguchi
Linda Pa-ching Yee

Beta Delta

Thomas A. Corwin
Christopher J. Dilascia

Geno J. Germano
Bruce L. Hotchkiss
Philip M. Hritcko
Sean McCarthy
Joseph Montemarano
Jerry F. Powers

Beta Epsilon

Joseph Azar
Thomas Chamberlain
Stephen Friedman
John C. Fandetti, III
Dwight Marble
Brian Russell
George Sepe
Michael Sullivan

Beta Zeta

Tony Kenneth Arriola
Kent E. Blair
Kenneth Walter Brookshire
Mark Timothy Cherry
Gene Richard Chester
William Robert DuPuis
Peter David Kollman
Michael Donovan Gilbert
Michael J. Peizner
David Alan Parish
Laurence Slagle
John Robert Williams

Beta Kappa

Ronald Frola
Michael S. Kline
John Mytryzak
Joseph O'Gurkis
Alfred Rispiagliati
Joan M. Schurer
Patricia Sherman
Timothy P. Weis

Beta Lambda

Don Alan Berlekamp
Robert Wright Carter
Timothy Patrick Colligan
Greg Allen Jaryga
John Joseph Magda, Jr.
Jerry Herbert Stafford

Beta Nu

Markus J. Bichler
Elias E. Abou Chedid
Anthony Michael Murante
Glen Y. Okoga

Beta Xi

Dennis Lane Fowler
Gary Lee Harden
Eric Clifford Hayes
Eric Paul Locklear
Scotty Lee Sexton
Paul McIntyre White

Beta Omicron

Einar Tjolsen
Jelson K. Kaneishi
Rory Remmel (Graduate)

Beta Rho

Bennie Keith Bostick
Christopher Long Davidson
Billy Jack Edmiston
Terry Douglas Ford
Kennan Bernard LeSure
William Lewis Pace, Jr.
Robert Arlis Pridgen
James Timothy Threadgill
David Lewis Tullar
Marlow Dean Wakham
James Hunter Wise

Beta Sigma

Harvey J. Hanel
Jesse Dee Heer
Paul D. Hochhalter
Glenn Guy Mitchell
John Patrick Schneider
William Mark Steffen
Lory Jon Wade
Duane William Wallace
Paul William Wolfgram

Beta Upsilon

Richard Keith Kadowaki
Sheri Jean Trenk
Amy Lu Schwartz
Paula Ann Weisner
Anne Marie Gannon

Beta Phi

Steve Ray Adoryan
Gary Lawrence Hess
Philip Garber
David Hoffman
Michael Marx
Ronald Pohl
John Reilly

Beta Chi

Dan Mark Fisher
Dwayne Robert Riendeau
David Allen Miller
David John Sula
Peter Lawrence Alden
David Allen Striker

Beta Psi

Robert Augustine
Ronald Carl Epperson
Eric Hazard
Patricia O'Brien
Michael O'Donnell
Mark Pechacek
Michael Schieffer
Russell Robert Sobotta
John Sowinski
Gregory Carl Unertl
Brian Wolf
Debra Fleisher (Graduate)

Beta Omega

Patrick Michael Andrews
Anthony Martin Baloga
Robert Joseph Chaponis
Christopher Robert Damico
Thomas Daniel Feldbauer
Charles J. Gartland
Julio Rafael Gil
James Peter Gill
Christopher Britt Kern
Frederick William Kohler, Jr.
Victor Valenty Lis, Jr.
Donald Tracy Logan
Bruce Macartney
Charles David Maranchick
Kevin Michael McFadden
Thomas Eugene Mecca, Jr.
Thomas J. Ravin
Michael Clifford Sanders
Jack Richard Seyfried
Mathew Philip Slakoper

Gamma Gamma

Neil Lee Arbuckle
Samuel H. Burton

Gamma Delta

Robert David Stimmell
Peter Kim Hung Wong
Foster Dominic Farone
Patrick Joseph Shea
Mark S. Mongine
Richard Franklin Trice
Sky Larae Gettys
Robert Harley Knowlton
Gregory L. Ream
Robert J. Prizel

Gamma Epsilon

Robert Joseph Dudzinski
Mike Lee Haskins
Kevin Craig Kratz
Johnny Harold Lienemann
Ikpeazu Emeka Venatus
Mitchell Ira Weinstein

Gamma Zeta

Michael Benjamin Adams
Lee Burton Allen
Michael Dale Arrowood
Anthony Craig Atkins
James Leslie Blackburn
Paul Neville Bridges, Jr.
Douglas H. Burnett
Marshall Clay Combs
Samuel F. Durham, Jr.
Timothy L. Ford
Jeffery Doyle Goodwin
Jimmy W. Haynes
William V. Haney
John Hugh Hood
Owen Charles Irwin
Thomas Rucker Jeter, Jr.
Ernest John Kochem
Keith Wayne Little
Randy McGowan Mayes
Richard Eugene McVeigh
William Bruce Moorman
Kris Rogers Neat
Robert E. Nichols
Gregory Amanuel Porter
John R. Rusnak
Stanford Coleman Snodgrass
Rick R. Timmons
Kenneth Ray Waid
Gamma Theta
Charles Lee Beach
Joe Harry Chenoweth
William Irvine Cowden
Randol Joseph Dooley
Brett Robert Durington

James Arthur Eggmeyer	Mark Douglas Tiemann	Danny Michael Passarelli	Delta Delta
Robert Gray Foster	William Nicholas Yates, Jr.	Mark Thomas Langlois	Steven James Badeaux
Joseph Nicholas Gier	Gamma Sigma	Martin J. Menard	Daniel P. Cantu
Larry Ralph Handlin	Douglas B. Cochran	Leonard Joseph Matusik	Rolando J. Carranza
Scott Webb Holden	Charles Michael Serio	Brian Lee Sindelar	Jose M. Cavazos
John Vickers Kellstrom	Mark J. Ather	Thomas Alois Kollar	George Richey Cook
Tim Patrick McGrail	Craig Allen Gustavson	Douglas Ellsworth Richards	Robert DiLauro
Steven Erich Marx	Samuel Alan Scudder	Joseph Brian Smyka	John Evans
Dwight Keith Perkins	Gregory Michael DeCrescenzo	Gregory Steven Wellman	Juan Raul Falcon
Danny Charles Priest	Ronald Madison Christmas	Gamma Psi	Harvey Norman Ferguson, Jr.
Patrick William Ridder	Michael Irvin Mitchell	Timothy Wayne Fullard	Bill Fordtran
David Lee Scott	Robert Michael Thomas	Martin L. Olson	Chuck Forrest
Kim Anderson Shores	A. Satar I. Sheth	Dale Coe Fitzgerald	Rodney D. Franks
Tim S. Smith	Antonio Ottaviano	Seth Anderson	Daniel Carl Fuchshuber
Alan Brett Sobery	George De Jesus Corripio	Terry C. Roark	Ruben Fuentes
James P. Stumpff	Eduardo Manuel Corripio	Charles Randolph Eidson	David Edgar Garcia
Phillip Gene Vaughn	David M. Midgett	George Michael Hagy	Gavino A. Garza
Henry John Wedig	Philip Adelstein	Maxie James Taylor	George Ames Godine, III
Gamma Kappa	John Cadillac	Fred D. Jurgensen	Ramiro P. Gonzalez
Thomas Dean Glatt	Jeffrey Lustgarten	Gamma Omega	Jerald Craig Gracey
Bryan Lee Gregor	George Torosian	Gary B. Bass	Terry L. Hand
Jeffery Thomas Kloos	Merrill Scott Melnick	Stanley Carmack	Kevin L. Heide
Gamma Iota	Keith Alan Holley	Mark A. Crossley	Charles A. Jackson
James John Caezza	Dennis Elvin Hansen	Rockridge Hannah	Habib Ali Jaffar
Paul A. Cain	Edward M. Hampton	Lenny Johnson	Gary W. Jessup
James Byron Dale, III	William G. Scandariato	Jerry Ron Kendrick	Jack W. Kent
James J. DeGiulio	Gamma Upsilon	Robert C. Jordin	Joel D. Lajuenesse
Kenneth Paul Ferris	Val Joe Crane	David C. McKinney	Giles L. Martin
Joseph Thomas Geruci, Jr.	Donald Joseph Meyers	Paul F. Neihouse	Jim W. Mayes
Louis Patrick Ghise	Mary Ann Parchman	Bryan T. Rogers	Richard A. McEntire
Lewis James Ives, III	Melissa Kay Ford	Chris Toland	Richard W. Molinaro
Ronald S. Mack	Charles Steiner	Gregory K. Tucker	Gary A. Oleson
Thomas James Madejski	John Albert Williams	Mitch Tull	Brent O'Neal
Donald L. Merrill	Stephen R. Durtschi	Blake Richardson	Ramiro Ortiz
Steven Richard Moss	John F. Cook	Rob Richardson	Howard Ramirez
Stuart H. Nissim	David B. Weintraub	Richard Stull (Faculty)	Adolfo Reyes
Guy Gavin Paterniti	Michael Patrick Feeley	Perry Tribble	Daryl Shroeder
Mark Edward Simons	Stewart Migdal	Rick L. Smith	Howard Murry Starnes
Grant Eugene Sullivan	Philip Lester Tetz	Brian Michael Thompson	Allan Terry Stuchlik
Craig Brian Swan	Michela Maria Gilbert	Jared Wayne Thompson	Roderick D. Teat
William Charles Tompkins	Joseph John Sentivanac	Patrick Alan Toalson	Nolan W. Vassar
Gamma Kappa	Howard Eugene Gaff	Michael Leonard Recktenwald	Delta Eta
Steven Michael Bower	Holly Eileen Taub	James Edwin Shuffield, Jr.	Michael Edward Brown
Mark Steven Tokach	Gamma Phi	Robert S. Welborn	Marvin Nathaniel Fontenette
Dwight Charles Gronseth	Raul Julio Aragon	Kenny Walker	Jude Thaddeus Lastrapes
Kevin Michael Adey	James Ellison Bradley	R. D. Walker	Willie Reed, Jr.
Steven Richard Eide	Craig Wilson Cocke	Dean Watts	Delta Iota
Paul Frederick Van DeRostyne	Kim B. Curl	Albert Williams	Stanley Kenneth Barney
Scott Allan Ulmer	Harold Lawton Davis	Delta Beta	John Edward Batts
Jack Michael Weber	Kenneth Jackson DeLay	David Wade Simmons	Aldridge A. Clove
Gamma Mu	Ferrell Al Dixon, Jr.	David Matthew Lansford	Dennis Bibbs
Kenneth Morgan Harris	James Edwin Draper	Donald Lee Sanderson	Arthur James Collier, III
Gamma Xi	Peter Eric Hansen	Michael Marvin O'Day	Johnnie L. Early, Jr.
Donald Lee Manus, Jr.	James Kelly Hawkins	Johnny Lee Weaver	Larry Donnell Fannin
Wade H. Cobb, III	Charles Craig Hill	Scott Vincent Kennedy	Terrence Lee Gardner
Gamma Omicron	Matt Daniel Kent	Rex Charles Enterline	Maurice Holden
Arturo Diaz, Jr.	Robert Steven Kirby	Bruce James Williams	Freddie Delorne Martin
Harrold L. Champlin, Jr.	Jeff S. Kwan	Paul Thomas Marsh	Eugene Moore
Charles Jeffrey Nutter	Randall Clark Lanier	Mark W. Cotton	Ronald Pearson
George Henry Morton	Jerry Carswell Mansfield	Kelly Glenn Pratt	Willie Alexander Pennick
Eugene Franklin Janz	Robert Timothy Oliver	Mark Alan Herring	Stanley LaVon Rouse
Steven Kent Baggett	Walter Kenneth Pope	Frederick E. Smith	Joseph Smith
John M. Detweiler	Kenneth Wilton Reynolds	Robert Joseph Randall	Raleigh D. Stewart
Gregory Dean Painter	Alan Craig Steed	Delta Gamma	Wendell Wilcox
Jack Naylor	William Dennis Taylor, Jr.	Victor M. Sorrell	Mu Omicron Pi
Mitchell Ellis Johnson	Jimmy Mike Taylor	Carole L. Harper	Thomas John Comai
Lindy Allen Rowland	Chris P. Tripodis	Kenneth L. Floyd	Paul Anthony Cyprus
John Stewart Riley	Wesley Terrell Wiggins	Steven L. Jackson	Randal David Gordon
Kent Owen Taylor	David J. Shubeck	Mark L. Britton	Richard Allen Hacker
Gamma Pi	Gamma Chi	Randy F. Guy	Thomas Hill
Michael Joseph Gerling	Thomas F. Krol	Paul E. Carpenter	Paul Anthony Jablonski
Mark Jonathon Krinski	Richard A. Freye	J. Kirk Howard	John Michael Leach
Stephen Carl Platou	James Michael Rutkowski	Melisa L. Real	John Robert Nygard
Michael A. Sommer	Daniel Smolen	Dale A. Gaddis	Robert Herman Sattler
			Charles Ryan (Graduate)

(Cont. from Page 7)

G. Lawrence Hogue	Maryland Grad	Diron Mosesian	Nu	Thomas R. Simpson, III	Beta Gamma
Charles M. Johnson	Wisconsin Grad	Leonard L. Naeger	St. Louis Grad	Frank H. Smith	Beta Kappa
Victor T. Johnson	Indiana Grad	Keith E. Nolder	St. Louis Grad	Dominic Solimando . . .	Philadelphia Grad
Thomas R. Kim	Pittsburgh Grad	Francis J. O'Brien	Beta Delta	Allen Sounhein	Iowa Grad
David Kwasny Pocono & Philadelphia Grad		Jack E. Orr	Seattle Grad	Peter J. Stahl	Philadelphia Grad
Thomas P. Lawlor	St. Louis Grad	Michael A. Pastrick	Pacific Grad	Joseph M. Stelzer, Jr. . . .	Pittsburgh Grad
Frederic Lickteig	Gamma Chi	Johnny W. Porter	Delta Beta Grad	Donald F. Stengel, Jr. . . .	St. Louis Grad
Glenn Lonhart	St. Louis Grad	Douglas M. Pryor	Maryland Grad	James K. Tuttle	U of Wisconsin Grad
William T. McQueary	St. Louis Grad	Jesse Quinones	Pacific Grad	John J. Vaccarelli, III .	Philadelphia Grad
M. David MacFarlane . . .	Gamma Lambda	Arthur N. Riley	Maryland Grad	Steven L. Wagner	St. Louis Grad
Robert Magarian .	Gamma Omicron Grad	David H. Sanders	Beta Psi	Don Webber	Iowa Grad
Bruce D. Martin	Pittsburgh Grad	Daniel T. Santarsiero	Epsilon	Richard J. Weber	Wisconsin Grad
Robert P. Martin	St. Louis Grad	Gilbert Satterwhite	U of Texas Grad	Eugene V. White	Theta
Robert Martini	Xi	Mike Seifert	Iowa Grad	Joseph D. Williams	Gamma Epsilon
Walter T. Miller	Gamma Pi	Herbert Z. Shiroma	Beta Omicron	M. W. Wilson	U of Missouri Grad
Rey Moreno	Texas Grad	Paul E. Shuster	Beta Phi	James P. Winter	U of Minnesota Grad

Tommie R. Bradley
Sylvester H. Dretzka
Aspen Ede
Harold G. Hewitt
Ildo Mancini
Arthur H. Uhl
Russell G. Volz



The Bicentennial Club

As pointed out in the Oct.-Dec., 1979 issue (Vol. 76, No. 4) of **THE MASK**, the "BICENTENNIAL CLUB" was formed at the 39th Grand Council Convention in Scottsdale in August 1979 to replace the Century Club, which was closed when the one-hundredth contribution of \$100 was received.

The basic differences in the Bicentennial Club are: (1) There is no limit to the number of contributors; and (2) each contributor is asked to pledge \$100 for five consecutive years. Once the first donation of \$100 is received by the Central Office, the contributor will be invoiced by the Central Office each January in subsequent years.

To date twelve brothers have pledged. When their initial contributions have been received, their names then will be published in **THE MASK**.

The money will be used as directed in Resolution 25 adopted by the 39th Grand Council. The resolution states that 75 percent of the money will go into Endowment Fund, and 25 percent will be used for general operational expenditures. Interest from the endowment will be used also for general operational expenditures.

Contributions should be sent to: Dr. Robert A. Magarian, College of Pharmacy, University of Oklahoma Health Sciences Center, 644 N.E. 14th Street, Oklahoma City, OK 73190. (Checks should be made payable to Kappa Psi Bicentennial Club.)

In Memorium



Arthur H. Uhl was born in Galesville, Wisconsin July 31, 1900, the son of Philip Uhl and Sarah Hoyt Uhl. He began his years at the University of Wisconsin in 1919 and received the Ph.D. degree in 1921 and became licensed as a pharmacist in 1923. In 1925 he received the B.S. degree in Pharmacy.

He received his Ph.D. degree in 1930, remaining with the university for the rest of his career. He was appointed Director of the School in 1935 and Dean of the School in 1950 when it became an autonomous administrative unit. He served as Dean until 1968 and as Edward Kremers Professor of Pharmacy through the 1969-70 school year, when he retired.

Dr. Uhl suffered a cardiovascular accident Dec. 22, 1979, shortly after his arrival in Tucson, Arizona.

Throughout his career, his major interest was his students and their well being—both academic and financial. Mrs. Uhl thought Dr. Uhl would like to be remembered in a way which would reflect that interest and a Arthur H. Uhl Memorial Scholarship Fund has been established. Contributions may be sent to the UW Foundation, indicate on the check that the contribution is for the designated Fund

—Reprinted in part from **THE WISCONSIN PHARMACIST** - February 1980

In Memorium



Dr. Harold G. Hewitt, 78, former dean of the University of Connecticut School of Pharmacy, died March 14, 1980 at Hartford Hospital following a brief illness.

Hewitt, a veteran pharmacy educator, came to the State University as dean of pharmacy in 1947 from the University of Buffalo. During the next 21 years he directed the growth of the Conn. school before returning to fulltime teaching. He then served two years as a University Professor of Pharmacy until he retired Feb. 1, 1972.

Born in Milwaukee, Wisc., Oct. 14, 1901, Hewitt was responsible for the development of the nation's first pharmacy research institute. This facility, built in two stages and completed in 1960, gave Connecticut one of the most ambitious academic research resources in the pharmacy field.

Hewitt's contributions as a recruiter of excellent teachers and scientists underscored another dimension of his professional achievement at UConn. He inherited a faculty of seven or eight teachers and an undergraduate population of 232 when he arrived on campus shortly after World War II. In October 1968, just before leaving his administrative duties, these figures had doubled in both categories. During his stewardship, 1234 undergraduates received degrees in a wide range of pharmaceutical fields.

He had served as president and vice-president of the American Association of Colleges of Pharmacy as well as chairman of the Association's executive committee.

He is survived by his wife, Mrs. Martha Alexander Hewitt. Memorial contributions may be made to the H. G. Hewitt Scholarship Fund at the UConn School of Pharmacy.

Members of the Executive Committee present at the Kappa Psi booth (Left to Right) Dr. Norman A. Campbell, Mr. John Atkinson, Mr. Tommy Thompson, Dr. Anthony Palmieri, III, Dr. Dewey D. Garner, Dr. Robert A. Magarian, Dr. Kenneth W. Kirk, Mr. Ted Gladson, Mr. Larry Lee Slater.



Kappa Psi at Meeting

The annual reception for Kappa Psi members attending the A.Ph.A. Meeting was held in the International Ballroom West of the Washington Hilton Hotel April 21, 1980.

At the reception, the GCD's present were honored for their contributions toward keeping their chapters vital and growing. As usual the reception was well

attended with almost every chapter having a representative present.

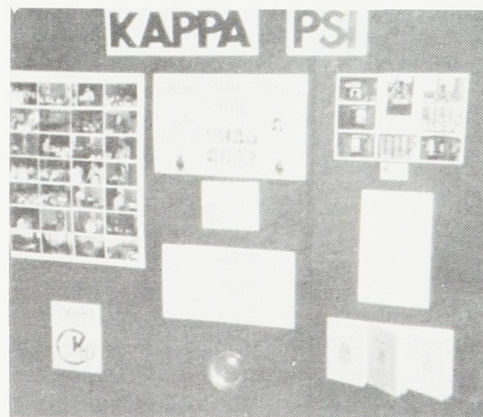
The Kappa Psi display booth at the exhibition hall was also a hit with members and afforded many friends an opportunity to renew acquaintances. Executive Director, Dr. Robert A. Magarian was the continual host at the booth with other members of the Executive Committee sharing in the staffing of the display.



Grand Council Deputies present at the reception, Dr. Frank P. Facione, Dr. Kenneth W. Kirk, Dr. Paul K. Wilkinson, and Mr. Jerry Karbelling. Also present but not in the photo were Dr. Dewey D. Garner and Dr. Robert A. Magarian.



Grand Regent Garner and Executive Committee member Gladson chat with Mrs. Gladson.



Kappa Psi display booth.

chapter news

GAMMA MU NORTHEAST LOUISIANA

There have been many activities at Northeast Louisiana State since the first of the year. We have done a diabetic screening for the Morehouse Parish Council of the Aging, and one for the Oauchita Parish Council.

We had a fairly successful rush this semester with five men pledging. This brings our membership to more than 20 for the first time in several years. We are now discussing several ideas on how to establish more of an interest in Professional Fraternities at Northeast, especially in Kappa Psi. If any of our Brothers have any ideas, feel free to contact us.

We also initiated four new little sisters: Jo Perry, Ann Braswell, Cheryl Sampangnaro and Angela McCarthy. Welcome to Kappa Psi.

Elections were held in January with several of the officers retaining their previous offices. Officers are:

Regent **Jim Betts**
Vice-Regent **Eli Phillips**
Corresponding Secretary . . . **Fred Richards**
Recording Secretary **Bill Kleinpeter**
Treasurer **David Nagem**
Chaplain **John Tropea**
Historian **Charles McCleery**
1st Sgt.-at-Arms **Alex Manitzas**
2nd Sgt.-at-Arms **Eric LeBoeuf**

We have already started preparations for our annual "Homecoming" get-together in the Fall of 1980 with the Kappa Psi Pig Roast, which is slated for October 25. If you happen to be in Monroe that weekend, stop by for some good "Cajun" pork.

—Jim Betts

DELTA GAMMA AUBURN UNIVERSITY

Ten pledges were initiated this semester. They helped register guests during Auburn School of Pharmacy's "Pharmacy Day." Hypertension screenings were also held every weekend in May where we introduced the pledges to the art of taking blood pressure.

In addition to raising funds by selling coffee and donuts in our school's lobby (a surprising success which lasted more than four months), we had a gasoline raffle. The winner was announced at the annual Pharmacy Day Picnic and the winner received 15 gallons of gasoline.

The summer blood drive slated July 16-17 is in its planning stage. Co-chairmen are: Anita Raffalovich, chairman of the professional projects committee, and Mark Britton.

—Anita Raffalovich

UPSILON UNIVERSITY OF KENTUCKY

The Upsilon Chapter began spring semester with a presentation on Minimal Brain Dysfunction conducted by a representative from CIBA. This interesting program was available to the students and staff on the College of Pharmacy.

On February 22, Upsilon initiated ten new members into the Fraternity with the ceremony and dinner held at the Hilton Inn in Lexington.

New officers for the coming year were installed and include:

Regent **Don Kupper**
Vice-Regent **Steve Sitylar**
Treasurer **Terry Vest**
Secretary **Jim Jefferson**
Historian **John Marshall**
Chaplain **Ross Kushner**

This year the Upsilon Chapter hosted the Province V Assembly. About 80 Brothers from chapters in the Province attended. Our own Regent **Don Kupper** was elected Satrap.

The Brothers of Upsilon finished the semester with their third annual Kentucky Derby Party May 2. Once again, a 19" color television was raffled and free dinners were given away as door prizes from surrounding restaurants in the Lexington area. The afternoon of the party, Upsilon hosted its first Derby Classic Golf Tournament at a local golf course. About 200 students and faculty attended the party to end the semester with a breath of fresh air.

—Jim Jefferson

XI OHIO STATE UNIVERSITY

Spring quarter was busy for the Brothers of XI Chapter. We began by electing the following officers:

Regent **Greg Plas**
Vice-Regent **Jeff Smich**
Treasurer **Randy Wright**
Secretary **Bob Shasteen**
Historian **Tom Whiston**
Chaplain **Kerry Keckler**

We sent four brothers to the Regional Convention in Lexington, KY. We extend thanks to Upsilon Chapter and the fellowship of brothers we had there. A special note of appreciation to Father Frank Facione and others who tried to solve our membership difficulties.

We have planned a picnic and tour of the Anheiser Busch Brewery with Kappa Epsilon. Weekly activities are coffee and donuts three times a week and bagels once a week. These act both as a service and as a visibility project. A spring banquet was held for all the seniors.

—Tom Whiston

GAMMA NU UNIVERSITY OF THE PACIFIC

Gamma Nu had a busy winter semester filled with many professional as well as social activities. A hypertension screening clinic was held which was successful. We had ten fine new brothers joining the ranks of Kappa Psi. Also elected were new officers for spring semester. They are:

Regent **Gordon Hayashi**
1st Vice-Regent **Phil Dedden**
2nd Vice-Regent **Brian Benson**
Treasurer **Scott Robertson**
Corresponding Secretary . . . **Ron Craton**
Recording Secretary **Barry Dykes**
Historian **Gordon Wong**
Sgt.-at-Arms **Dave Quon**
Chaplain **Don Frazier**

We planned several hypertension clinics for various parts of Stockton. Also scheduled is a summer luau. We would like to congratulate the brothers of Gamma Nu on their recent graduation and wish them the very best. We would also like to wish all the brothers of Kappa Psi a happy and safe summer.

—Gordon Wong

GAMMA PHI UNIVERSITY OF GEORGIA

The Brothers of Gamma Psi Chapter of the University of Georgia are proud to announce the initiation of five new brothers this spring

Professionally, our hypertension screening of local middle schools was a success. Projects planned for spring and summer quarters include a hypertension screening program campus wide, and tentative plans are scheduled for a geriatrics program at several nursing homes. A benefit softball game will be played with a local radio station WAGQ with the proceeds going to the American Cancer Society.

Rounding off the school year was our Spring Formal (May 3) to honor both the outgoing and newly elected officers for 1980-81. They are:

Regent **Tim Hattaway**
Vice-Regent **Mahlon Davidson**
Treasurer **Steve Glass**
Recording Secretary **Dennis Taylor**
Corresponding Secretary **Ken Pope**
Sgt.-at-Arms **Ken Chaffin**
Chaplain **Craig Steed**
Parliamentarian **Glenn Cunningham**
Historian **Jeff Kwan**

To all graduates good luck on the State Board.

—Jeff Kwan

EPSILON UNIVERSITY OF MINNESOTA

Epsilon Chapter has had another exciting year in meeting its goals to the community, the profession of pharmacy, and members of the fraternity. The brothers and sisters actively participated in a number of professional and social projects throughout the year.

During spring quarter, we presented our Venereal Disease Education Program and Contraceptive Education Program to almost 1000 senior high school students. Not only do these programs provide a valuable source of information to area teenagers but also provide an opportunity for us to sharpen our communication and education skills. **Jean Batzli**, and **Jill Mamel** did an excellent job in coordinating these efforts.

During National Health Fair Week, we co-sponsored a booth with the Minnesota SAPHa chapter. The theme of our display was Over-the Counter Medicines and Misconceptions. Here, we had the chance to answer questions about OTC's and promote their proper usage.

Six members of the fraternity enjoyed a balmy weekend at the Province VIII Spring Conclave in Fargo, North Dakota. Thanks go to the brothers of Beta Sigma for hosting the conclave.

Socially, we sponsored a raffle for the Annual Pharmacy Day Picnic May 15. Top prize was \$100. The slogan for this year's Pharmacy Day was "Drugs Are My Life". **Nancy Ruhland** organized the event for us.

The highlight of spring quarter was our 11th annual Spring Blast. We were honored to have **Larry Slater**, Third Grand Vice-Regent, and **Bruce Benson**, our Grand Council Deputy, as our guests for the weekend. Together with Kappa Psi graduates, we enjoyed two days of golfing and tennis. Our formal dinner that weekend was followed by a Western Square Dance and wapatuli party. Thanks to **Doug Josephson** and **Dan Schaber** for planning this event.

Congratulations to our new officers for 1980-1981. They are:

Regent **Robert Beck**
Vice-Regent **Becky McNally**
Treasurer **Gearey Halverson**
Secretary **Tim Boonstra**
Historian **Ann Mayers**
Chaplain **Doug Josephson**

Best wishes to our graduating senior members.

—Cindy A. Dahl

MU MASSACHUSETTS COLLEGE OF PHARMACY

The Brothers of Kappa Psi at the Massachusetts College of Pharmacy have had a busy and productive year. The following is a brief list of activities we were involved in during the school year.

In September and March, the fraternity sponsored successful blood drives along with the American Red Cross. Thanks to all who helped. In October, the chapter's Professional Affairs Committee set up a Diabetes Screening Clinic at the College's open house. In December, members of MU chapter gathered for a Christmas semi-formal. It was a good time for all and everyone was definitely full of "holiday spirit!"

In addition to these events, as well as our fund-raising raffles, in April we had a bagel sale to raise money to support a foster child in another country. We hope to be beginning that project soon, and will keep you up-to-date on news of "our" child (as soon as we get the information). Also in April, Mu Chapter had its annual Kappa Psi Smoker. Undergraduate brothers from Mass. College of Pharmacy, as well as graduate brothers, Province I officers and Second Grand Vide Regent **Joseph Miletta** attended. It was an excellent banquet with good food, good drink and good times. Scholarships were presented at this time to **Martha Gray**, **Richard LePage**, **Mark Prosky**, **Edmund Tagleri** and **Richard Sottosanti** for their involvement and dedication to the fraternity as well as for scholarship ability.

We are happy to report that we now have more than 60 active undergraduate brothers. This tremendous increase in membership occurred with the initiation of two fine pledge classes.



Mu Chapter's Winter Pledge Class

We would like to thank the outgoing officers for 1979-1980, and to announce the newly elected and appointed officers for the upcoming 1980-1981 school year:

Regent **Michael Fusco**
Vice-Regent **Michael Ferreira**
Sgt.-at-Arms **Gordon Wall**
Secretary **Martha Gray**
Historian **Kerry McCann**
Treasurer **Thomas Ziegler**
Chaplain **Sheldon Godfrey**
Social Affairs **Robert Matkan**
Judiciary Committee ... **Gregory Dumas**
Professional Affairs ... **Edmund Tagleri**
Co-operative Affairs ... **Gregory DePaolo**

We hope all the Brothers of Kappa Psi have a pleasant and memorable summer.

—Kerry McCann

BETA PSI UNIVERSITY OF WISCONSIN

Spring semester started with a bang this year with a successful spring rush as we had a pledge class of seven.

Our main social event of the semester, the "Not Going to Florida Party," was an even bigger success this year than last. Everyone came dressed in their summer attire to bask under heat lamps and "palm trees" and gaze at tropical posters. The freely flowing Wapatuli made it almost as fun as being there.

On the professional side, our Drug of the Month display was continued this semester. An extensive display on contraceptives was well received by all. We also had a Diabetes Information booth at the Pharmacy School Drug Fair. Several members of the chapter again participated in the National Substitution Audit this semester. Our professional committee also sponsored a colloquium, given by **Chuck Mongon** of Schering, on "Pharmacist-Consumer Relations."

This semester has seen the completion of extensive remodeling on the house, including work on the parlor, basement and third floor restroom facilities. We have good renting prospects for a full house this fall so it was money well spent.

Several members of Beta Psi chapter attended our Province Conclave held at Butler University, Indiana. **Julia Ihlenfeldt** fulfilled her role as secretary-treasurer of the Province, the office to which she was elected last year.

With the warm weather, we had several impromptu porch parties. We plan to continue these throughout the summer since many of us will be staying in Madison. We again hope to have a cook-out for pre-pharmacy students in Madison for the SOAR program.

Have a pleasant summer!

—Rosemary Tweed

DETROIT GRADUATE

We are very pleased that Detroit has been selected as the site for the 40th Grand Council Convention slated August 16-22, 1981. It will have been 30 years since the last Grand Council convened in the Motor City and the Brothers in Detroit are planning to make this an occasion which Kappa Psi will remember for another 30 years. Informational bulletins will be dispatched to the Chapters beginning in the fall. We plan several announcements, each several weeks apart, that will give everyone complete information on activities, etc. It is not too early to plan on attending!

We would like to join with Mu Omicron Pi in congratulating **Don Kupper** and the Brothers of Upsilon Chapter for hosting an excellent Province Assembly April 11-13. We pledge our full support to Brother Kupper as he begins his tenure as Satrap of Province V. We are particularly proud that **Bob Smith** of Mu Omicron Pi was elected Vice Satrap.

The Brothers of Detroit Graduate extend a hearty congratulations to the graduating Brothers of Mu Omicron Pi—all 24 of them—and welcome them to the graduate chapter. We wish them all the best as they begin their careers and look forward to their continuing enthusiasm for Kappa Psi.

We regret to announce the passing of Brother **Russell Volz**, a Charter Member of Mu Omicron Pi and Detroit Graduate. We also mourn the loss of Brother **Ildo Mancini**. Ildo died suddenly in Cleveland where he was a student at the Cleveland School of Podiatry.

—Rob Regan

GAMMA CHI FERRIS STATE COLLEGE

On April 11 brothers made a long trek to Lexington, KY for the Province V Convention. The brothers came home with a renewed feeling of Brotherhood as Upsilon Chapter provided an excellent program. We were also the proud recipients of the honor of being selected Chapter of the Year by the Province.

Back home the honors were not to be denied us either. At the annual Intra Fraternity Council Awards Presentation we came away with the Active Scholarship Award for the highest grade point of active members. Our own advisor **Dr. J.J. Mitala** was presented the Greek Man of the Year Award. But most important, we were awarded the Larry Young Trophy for being the most active fraternity on campus. These awards plus the installation of KY Brothers into four of the six offices, establishes us as one of the, if not the, best fraternity on campus.

The First weekend in May marked our annual Spring Weekend which is a time for relaxation and zaniness for the brothers and their dates. We also have an awards banquet and it is a time to say goodbye to our graduating seniors.

The hammers and saws that were put away for finals week are again being used. The house will have a new look when we come back in the fall. The new study room should be finished and a new sundeck will be an added asset to any and all parties we wish to have next year.

We trust that all will have an enjoyable and productive summer.

—Mark J. Kliethermes

ETA PHILADELPHIA COLLEGE OF PHARMACY

Eta Chapter has just ended another successful year and we would like to extend our sincere and heartfelt thanks to three brothers who have worked behind the scenes to pull us through.

Kudos and thanks to **Dr. Roger Schnaare** (GCD), **Dr. Frank Roia** (Asst. GCD), and **Dr. William Smith** (Asst. GCD) for the time and work you have put into making Kappa Psi number one. Your work and input may sometimes go unnoticed, but it was always appreciated and never forgotten. Thank you.

With Student Government elections over, Kappa Psi will be well represented at next year's meeting. Congratulations to **Gene R. Anderson** (President), **Frank DeGroot**, **Mike DeLucia**, **Marc Isreal**, **Jody Shollenberger**, **Kevin Tynan** and **Vince Zuccal** (all class representatives).

Pledging is **FINALLY** over and we initiated nine new Brothers into the Agora. As with each new crop of Brothers entering, so must the old Brothers graduate. Best of luck to our graduating Brothers.

Best wishes for a pleasant summer.

—Wayne R. Marquardt

PROVINCE V

This past April, the Brothers of Province V assembled in Lexington, Kentucky for the province convention, which was hosted by the Upsilon Chapter. During the business portion of the convention's agenda, chapters gave reports on the special projects which they run during the school year for the community, the campus, money-making projects, etc.

We held elections for the offices of the province. The newly elected officers are:

Satrap **Donald Kupper**
Vice Satrap **Bob Smith**
Secretary-Treasurer **John Cerrito**
Historian **Michael Jarvis**
Chaplain **Andrew Diluca**

We were honored by the attendance of two of our Grand Council Brothers, **Joseph Miletta**, Second Grand Regent, and **William Fitzpatrick**, Post Grand Regent.

Of course, the convention was not all business, there was plenty of time for partying and getting to know the Brothers from each of the chapters. All in all there was much to learn from our Brothers professionally and fraternally. We in Province V are going to utilize what we did learn and spread it to the rest of our Brothers at the Grand Council Convention in August 1981.

—Michael Jarvis

PROVINCE VI

The Province VI Conclave was held March 29 at Butler University in Indianapolis, Ind. More than 50 brothers attended and I am sure that all felt Beta Upsilon did a fantastic job of hosting the event.

The welcome and an interesting as well as informative slide presentation concerning the history of the Butler University College of Pharmacy were provided by **Dr. Dale W. Doerr**, Dean of the College.

Chi Chapter said they had completed moving into their new home in Chicago. Pi Chapter reported a large number of sales of the "Top 200" books. These books were so popular that they are going to be recommended for the Top 200 course at Purdue University next year. If other chapters are interested in these texts for their schools, please contact Beta Upsilon at Butler University.

A brief game of Pharmacy Feud followed with teams chosen from Brothers attending. Other activities included: **Jeanne Hawkins**, assistant professor of clinical pharmacy, Butler University, speaking on the Mega-Vitamin Controversy; and a brief presentation on rush policies by **Dr. Kenneth Kirk**, Province VI Supervisor. He said that personal contact is much better than a telephone call to prospective pledges. Getting to know the individuals is the key to generating interest in the fraternity.

The Brothers voted that each Chapter was to maintain thorough records concerning any professional function or activity they become involved with during the year. A summary of the year's projects will be compiled and copies forwarded to each Province chapter. This was passed to promote the fraternity's professional activities in Province VI.

Province VI would like to thank Beta Upsilon for being a fine host. We also hope to see as many brothers at Beta Psi in Wisconsin for the March 1981 Province Conclave.

—Jim Bona

—Jim Bona

—Jim Bona

PI

PURDUE UNIVERSITY

Now that classes and final exams have ended at Purdue, it is time to reflect on Pi Chapter's activities since our last correspondence. The highlight of the semester would have to be the Province VI Conclave hosted by Beta Upsilon at Butler University in Indianapolis. A total of 22 Pi Chapter brothers attended, including our GCD, **Dr. Kenneth Kirk** who presented ideas at the Business Meeting on how to improve the process of rushing prospective members.

The brothers at Purdue have been busy this past semester carrying our pharmacy-oriented projects for various groups of people. Vice-Regent **Ed Smith** took charge of writing a letter which described careers in pharmacy which was distributed along with other University-supplied pamphlets by chapter members during Spring Break to high school guidance counselors throughout the state. Brother Smith has been soliciting help from our faculty in preparing a booklet about unique pharmacy graduates from Purdue.

We provided tours of our Pharmacy Building to Purdue University Alumni and Canadian students from the University of Saskatchewan School of Pharmacy. Another service we provided to the School of Pharmacy involved constructing and distributing a list of all students on externship and their addresses.

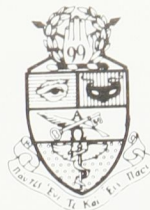
Pi Chapter provided our fellow students with the opportunity to purchase Top-200 books this semester which had been written and published by Beta Upsilon. We also were active in the community by setting up a booth in a local Hook's Drug Store to distribute information and Syrup of Ipecac during Poison Prevention Week.

Our chapter meetings were highlighted at the end of the Spring Semester by a visit from **Paul Dumouchel**, President of NARD and a Kappa Psi brother from Massachusetts College of Pharmacy, and an informative presentation by **Bobby Sandage**, R.Ph. about the correct procedure in taking blood pressure readings. We hope to use what we learned by screening blood pressure in the Lafayette community sometime next fall. Other events which we are looking forward to in the Fall include our Rush Program and the fifth annual All-Pharmacy Golf Tournament (FAAPO-GT). Anyone interested in participating in this event, which will be held September 27, should contact Pi-Chapter early next fall.

Summer is now upon us and we will have two meetings to avoid stagnation and promote planning for the upcoming school year.

—David Dumouchel and Tony Yost

KAPPA PSI PRIDE

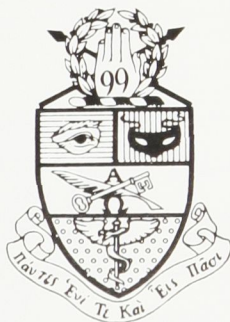


To show your pride in your fraternity a number of items are available from the Central Office that would identify you as a Kappa Psi:

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Coat of Arms Window Decal65
Kappa Psi Pennants75
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PSI

UNIVERSITY OF TENNESSEE

Winter and spring quarters have been active ones at the University of Tennessee. The Senior Banquet was enjoyed by all with special recognition going to: **Steve Peggs**, who received the Outstanding Senior Award; Best Athlete going to **Jerry Trotter**; Best Pledge to **Larry McClure**; and a special award was made to **Dr. Jim Eoff**, our "retiring" Grand Council Deputy, for all the time and effort he has put into the Fraternity.

Kappa Psi's annual Blood Drive was again a success for the Mid South Regional Blood Center.

Spring Rush brought 13 new pledges to the chapter bringing our total membership to 87. The chapter is also planning its annual PHARMACY WEEKEND, which will introduce the 1980-81 Pharmacy Class to our campus. Activities planned include a Daiquiri Party, Bar-B-Que, and special tours of the University.

The Psi Chapter would like to recognize its new officers:

Regent	Ed Chin
Vice-Regent	Larry McClure
Corresponding Sec'y	Vicky Chambers
Reporting Secretary	Cheryl Clark
Treasurer	Mike Jackson
Historian	Wyatt Thompson
Chaplain	Jeff Stockard
Athletic Director	Terry Gwaltney
Social Chairman	Larry Rouse
Sgt.-at-Arms	Ronnie Lawson
	Kerry Regen

Grand Council Deputy **Ken Roberts**
The brothers of Psi Chapter extend Best Wishes to all Kappa Psi Chapters for an enjoyable summer break.

—Vicky Chambers

NU

UNIVERSITY OF CONNECTICUT

Nu Chapter is continuing the fine tradition of sponsoring activities for students of the University of Connecticut School of Pharmacy. Our accomplishments begin with the induction of six new members into Nu Chapter.

As many of our senior brothers are graduating, a new group of officers has been elected and include:

Regent	Dave Peluso
Vice-Regent	Vin Tormo
Treasurer	Steve Smith
Pledge Master	Bob Killoran
Asst. Pledge Master	John Dunn
Chaplain	Ray Ancypowic
Historian	Jim Conklin
Secretary	Louis Rague

This year Nu Chapter is sponsoring its tenth annual Drug Fair. We would like to thank Brothers **Vin Tormo** and **Dr. Edward Kelly** for their dedicated promotional work in preparing for this event.

Also planned is a retirement dinner for our beloved Brother and Dean, **Arthur Schwarting**. This will be a joint Kappa Psi Graduate Chapter-Nu Chapter sponsored event. We extend thanks to Dean Schwarting and wish him luck in his future endeavors . . . including fishing.

The dinner also honored the graduating fifth-year brothers and we wish them the best in the future.

—Jim Conklin

Kappa Psi Pharmaceutical Fraternity
644 N.E. 14th
Oklahoma City, OK 73190



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In The Next Issue:

- A backwards glance at Kappa Psi in the 70's by Grand Historian Leonard Naeger.
- Margin of Success
- 1980 Scholarship Issue including the Grand Scholarship Key Winners!